# **Inventory Planner**



### Introduction

Inventory Planner is an Inventory forecasting and purchase planning software for E-commerce Merchants.



### Forecasting

### Accurately forecast sales,

- Prevent overstocks and out-of-stocks by knowing how much you'll sell and when
- Go beyond your spreadsheet-based inventory forecasting & planning
- Gain reliable & accurate sales predictions even when the market fluctuates or demand shifts
- Easily generate sales forecasting for new products

### **Planning**

#### Make faster and smarter purchasing decisions,

- Know what, when and how much to order/reorder & to which warehouse
- Use customized metrics to prioritize your inventory purchasing decisions and maximise ROI
- Easily create purchase orders directly from your replenishment recommendations
- Plan your inventory purchasing budget to meet revenue goals

# Integrations

E-Commerce



Square







IMS











Accounting & Other



**ShipStati** 





Etsy



### Connecting to your Store...

Go to IP Website Create a free 14 days trial account Click "New Connection" under Account Settings

Select the platform

## IP Account Set up,

- Connections & Warehouses
- General
- Forecast
- Purchase Orders
- Users



# Understanding Inventory Planner Modules

- Replenishment
- Edit Forecast
- Catalog
- Stock Orders

### Glossary of Terms

- ➤ **Replenishment** The number of stock that Inventory Planner believes that you need to buy in order to have the correct amount of stock for the forecasted sales during the planning period.
- > Lead Time The amount of time it takes to order a product from a vendor and receive it into inventory.
- > Days of Stock Period of time for which you would like to have enough stock.
- > **Expected Date -** The expected date of the arrival of the most recent purchase orders. The expected date is automatically set as the PO creation date + the lead time.

# Replenishment



### [d1010] explorer/measuring probe (SKU D1010) Sells out in 127 day(s)

Replenishment & Forecast Forecast Settings On Order Vendor Attributes

Forecast Method		seasonal, ignore stockouts
Sales	544	23 months
Sales for Forecast	544	days
Trend	YoY trend 24%	months
YoY Trend %	24%	last 10 months vs. prev 10 months
Current Stock	44	Oct 18, 2022
On Order	100	
Sells Out In	127 days	Feb 22, 2023
Lead Time Forecast	162	for 150 days
Lead Time Closing Stock	-19	Mar 17, 2023
"Days of Stock" Period Forecast	144	for 151 days
"Days of Stock" Period Closing Stock	-162.0	Aug 14, 2023
Default Min Safety Stock	0	
Replenishment	162	Oct 17, 2022

## Understanding Replenishment Numbers...

- Edit Forecast

- Catelog
- Stock Orders
- Overstock



## IP Project Tasks

- Request data
- Update data
- Bulk Import
- Internal testing



## Product Review Walkthrough

### Internal Testing phase

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	А	В	С	D	Е	F	G	Н	1	J	K	L	М	N	0	Р	Q	R	
1									ß		17/03/2023	3	13/09/2023	SOH + Incoming Order / Forecast 3 Sales/day				28/06/2023	
2										Actual Seasonal Forecast	SOH - Lead Time Forecast + On Order (if expected date is before end of lead time)	period forecast for DOS days (Actual forecasted	" "Days of Stock" period closing stock (SOH+On Order-Lead Time Forecast-DOS Forecast)	Shows if stock run out before a PO arrives	stock runs out based on Forecast		Past sales history	SOH / Based on seasonal forecast	On ( Si Velo (K/S) on pa his
3	Name	SKU	Replenishment	Lead Time	Days of Stock	Last Sold At	Stock	On Order	Expected Date	Lead Time + Assembly Forecast	Lead Time Closing Stock	Forecast	Forecasted Stor	c Sells Out In First	t Sells Out In	Sales Velocity/n	Sales Velocity/c	d Stock Cover in d	PO cov
4	Winged Elevator	D1001	0	150	50 180	Oct 1, 2021	33	<i>i</i> 7/	70 Aug 25, 2021	1 19	84	4 24	1 60	540 days	540 days	3.98	0.13	253	
5																			

